Loudoun County Economic Development Names Sarah K. Miller as Deputy Director

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(Loudoun County, Virginia – August 2026) Loudoun County Economic Development has announced the selection of Sarah K. Miller as the department's new Deputy Director following a comprehensive national executive search. The Chason Group led the economic development executive search for Loudoun County.

Miller brings extensive experience in economic development, public administration, organizational strategy, partnership development, and the management of complex community initiatives. In her new role, she will support the department's mission to attract, grow, and retain targeted businesses and talent while providing strategic and operational leadership for key internal functions.

Most recently, Miller served as Vice President of Margrave Strategies, where she worked with higher education institutions and local governments to strengthen organizational alignment, strategic execution, and operational effectiveness. Her work included launching and securing funding for the Discovery District Partnership, a collaboration between private property owners and the University of Maryland designed to enhance the vibrancy and community impact of the university's 150-acre research park. She also led branding, marketing, and community engagement initiatives for the Discovery District and Greater College Park.

Miller previously served as Vice President of Economic Development for BioHealth Innovation and as Vice President of Strategy for the Montgomery County Economic Development Corporation. At MCEDC, she partnered with executive leadership and board members to establish organizational priorities, annual work plans, and budget requests. She also facilitated interdepartmental collaboration, managed research and project teams, and built partnerships with elected officials, federal laboratories, business councils, workforce organizations, and chambers of commerce.

"Sarah distinguished herself during the hiring process through her breadth of economic development experience, understanding of public-sector operations, and ability to bring people together around complex priorities," said Buddy Rizer, Executive Director of Loudoun Economic Development. "She has a demonstrated ability to translate strategy into action, develop productive partnerships, and support high-performing teams. We are confident that her leadership will strengthen our department and help us advance Loudoun County's economic development priorities."

Miller said she was drawn to the opportunity because of Loudoun County's reputation for economic leadership, innovation, and collaboration.

"I am honored to join Loudoun Economic Development and contribute to the important work being done throughout the County," said Miller. "Loudoun has established an exceptional reputation for economic leadership, innovation, and collaboration. I look forward to working with Buddy, the department's talented staff, County leadership, business partners, and community stakeholders to support continued economic opportunity and long-term success."

As Deputy Director, Miller will work closely with the Director and the department's leadership team to establish strategic direction and align departmental priorities with Countywide economic development goals. She will oversee internal operations, including budgeting, procurement, staffing, performance management, and administrative policies. The position also includes leading assigned programs, supporting major economic initiatives, representing the department with public- and private-sector stakeholders, and acting on behalf of the Director when needed.

Miller holds a Master of Science in Public Policy and Management from Carnegie Mellon University's Heinz College and a Bachelor of Science in Community Health from Ohio University. Her civic and governance experience includes participating on local boards, volunteering as a youth coach, and serving as a City of Rockville Planning Commissioner.

About the Loudoun County Department of Economic Development

The Loudoun County Department of Economic Development works to attract new investment, support the growth of existing businesses, and strengthen one of the nation's most dynamic local economies. Through business recruitment, expansion assistance, workforce development, entrepreneurship programs, and strategic partnerships, the department helps companies of every size succeed while advancing economic opportunity for Loudoun County residents. Learn more at LoudounPossible.com.

About The Chason Group

The Chason Group is recognized as a leader in executive search services for economic development organizations, chambers of commerce, destination marketing organizations, foundations, and other non-profits. For more information, visit thechasongroup.com.